Telecommunications, Media and Technology

How we can help
Synonymous with high-quality and innovative legal advice

Allen & Overy has led the market throughout its 86-year history, whether working on the first ever Eurobond issue in 1963, acting for the world’s first carbon neutral city (Masdar City in Abu Dhabi) in 2010 or being at the forefront of transactions in emerging areas such as blockchain (advising Deutsche Börse Group on its investment in Digital Asset Holdings). In 2017 we continue to bring new and original ways of thinking to the most complex legal challenges our clients face.

A dedicated TMT focus to deliver valuable and relevant legal assistance

We have a dedicated Telecommunications, Media and Technology sector group. Supporting these industries is a key priority for Allen & Overy and this group allows us to foster and share industry knowledge and expertise across our offices and legal disciplines. As many of our TMT clients operate across borders, we support them by being able to combine our talents and resources to provide solutions in almost any country, at any time.

A track record of assisting leading TMT companies

Using our powerful global network of leading lawyers in 44 offices and 31 countries, we work on many of the largest and most high-profile TMT transactions and cases. Our TMT clients trust us to assist them with their business critical matters, and we enjoy helping them succeed.

The resource and flexibility to meet your varied needs

Few firms can deliver the combination of experience and resource that is needed to handle the most important matters. Our team benefits from experience acquired not only in private practice but also in-house at leading TMT companies and on secondments to corporates and regulatory bodies. This means we provide relevant industry-focused advice, delivered quickly to ensure that we add value from day one. So, irrespective of the location, the size, or the complexity of the matter, you can be confident that we have the right team in the right place.

“Clients appreciate the firm’s high level of service, noting that ‘you have absolute confidence in getting high-quality work’, adding that the advice is ‘delivered to you when you need it’.”

Client feedback in Chambers Europe-wide 2018 (TMT: Telecoms)

TMT Firm of the Year
The Legal 500 UK 2019

TMT Team of the Year
2016 British Legal Awards
Advising on the key matters in the sector

21st Century Fox
21st Century Fox on several transformation transactions including its proposed USD66bn acquisition by The Walt Disney Company, its GBP18.75bn takeover bid for Sky and its landmark sale of Sky Italia and its 57.4% stake in Sky Deutschland to BSkyB.

Facebook
on a number of corporate matters including the acquisitions of Masquerade Technologies, a Belarusian start-up; video advertising company LiveRail; Ascenta, a UK-based aerospace company; Netherlands-based software start-up Sofa; and Monoidics, a UK startup.

Godin Holdings
a Hong Kong-based fund, alongside international private investors, in their acquisition of 100% equity interest of Vertu, a luxury phone maker in the UK from EQT.

De Persgroep
on the (UK) public takeover of Mecom.

Credit Suisse Group
on the USD4.4bn term loan facilities, a high-yield bridge equivalent to around USD900m, a senior secured note bridge equivalent to around USD2.3bn and other facilities for the financing of Liberty Global’s USD23.3bn cash and stock bid for Virgin Media.

News Corporation
on its demerger into two separate companies, 21st Century Fox and News Corporation. The value of the newly demerged publishing business is approximately GBP4.9bn.

A global cloud-computing services company
on the regulatory issues relating to the design, manufacture, transportation, installation, operation and disposal of the equipment necessary to operate data centres in various jurisdictions (15 countries).

Volkswagen Financial Services
on the acquisition of PayByPhone, the mobile cashless parking payments business, from PayPoint for GBP26.5m.

The Carlyle Group
on the USD8bn acquisition of ‘Veritas’, an information management systems provider, from Symantec Corporation.

Deepmind Technologies
on its acquisition by Google.

Telenor
on its successful bid for one of two new mobile telecommunications licences in Myanmar – the awarding of these licenses mark the liberalisation of the industry. We are involved in all legal work relating to the grant of the licence and build out and operations of the Telenor entity in Myanmar.

Liberty Global
on the merger clearance of its EUR10.7bn public takeover of Ziggo, and on the subsequent merger of Ziggo with Vodafone through a 50-50 joint venture.

Cisco Systems
on its acquisition of Cognitive Security, a privately-held Czech company which focuses on cutting edge research in the field of network security and applying artificial intelligence techniques to detect advanced cyber threats.

Konica Minolta
on its acquisition of Ergo Asia, an Asian Software as a Service (SaaS) based print management business.

Vivendi
on the sale of SFR, the second-largest mobile operator in France, to Altice for EUR17bn, and on the sale of its Brazilian subsidiary Global Village Telecom to Teléfonica for EUR7.45bn.

Leshi Internet Information & Technology Corp
the Shenzhen-listed entity, on its subsidiary’s HKD2.268bn strategic (20-25%) investment in Hong Kong Main Board listed, TCL Multimedia Technology Holdings.

Computer Sciences Corporation
on its Reverse Morris Trust transaction involving Hewlett Packard Enterprise Company’s enterprise services segment which has a current transaction value of approximately US11bn.

Magyar Telekom
an affiliate of Deutsche Telekom, on a mobile network sharing arrangement with another Hungarian mobile operator (Telenor Hungary), regarding competition, corporate and spectrum regulatory issues.

Hewlett-Packard Corporation
on the establishment of a new strategic joint venture with Tsinghua Holdings for its converged infrastructure business in China with the sale of a 51% stake in new H3C for USD2.3bn.
KPN and E-Plus
on the sale of E-Plus to Telefónica Deutschland, including the successful high profile phase II merger control process.

TNT Express
on the outsourcing of various worldwide business processes (including parts of procurement) to Accenture. This project involved 60 countries.

Shanghai Giant Network Technology
on its USD4.4bn consortium-led acquisition of Playtika, the online social and mobile gaming arm of Caesars Entertainment.

Fox International Channels
on the new broadcast licence contract for the Belgian premier league competition (Jupiler League).

IFC
on a USD25m equity investment in Seaborn Networks Holdings, for the financing of a 40Tbps submarine fiber optic cable system that will link Brazil with the United States.

Government of Abu Dhabi
on the implementation of the Free Media Zone in the Emirate of Abu Dhabi. We subsequently advise the Abu Dhabi Media Zone (twofour54) on its licensing and registration regulation.

BNP Paribas
on the development and roll-out of an innovative mobile payments platform in Belgium. The platform was developed together with Belgacom and Accenture.

Al Yah Satellite Communications Company (Yahsat)
on the USD1.66bn agreement with a European consortium comprising of EADS Astrium/Thales Alenia Space to manufacture a dual satellite communications system.

Credit Suisse and Jefferies
on the initial public offering of Softcat and admission to the premium listing segment of the Official List and to trading on the London Stock Exchange.

Khazanah Nasional Berhad
the strategic investment fund of the Government of Malaysia, as lead investor in a USD54m Series D funding round into Blippar, a company focusing on augmented reality and the creator of an app that uses smartphone camera to overlay digital images on to real world pictures.

Activision Blizzard
on its acquisition of King Digital Entertainment, the group behind Candy Crush Saga mobile games for a deal value of USD5.9bn.

Clear Channel
on the divestment of its 50% interest in Australian Radio Network.

Baring Private Equity Asia
on its USD465m acquisition financing of a 42% stake in Hexaware Technologies, India’s ninth largest information technology services company. As reported by the Business Standard (24 August 2013), this is the largest investment by a PE major in India to date.

Exponent Private Equity
on its simultaneous acquisitions of Wowcher from the Daily Mail and General Trust and the UK and Irish operating companies of the LivingSocial business from LivingSocial, Inc.

Samsung
on the French part of its high profile, worldwide IP litigation against Apple Inc. concerning the parties’ smartphones and tablets.

Mubadala Development Company PJSC
on the antitrust and regulatory issues relating to its joint acquisition of EMI Group’s publishing businesses (as part of the Sony consortium) for a combined USD2.2bn.

Sky
on its reference to the Court of Justice of the European Union relating to the use of foreign decoder cards by UK commercial establishments to access Premier League broadcasts from foreign broadcasters.

AVG Technologies
on its USD1.3bn acquisition by Avast Software, industry-leader in security software.

Dropbox
on its acquisition of Readmill, the Germany-based ebook company.

Vimpelcom
on its EUR21.8bn agreement with CK Hutchison to form a JV with 3 Italia and Wind Tele comunicazioni. The combined businesses create the number one operator in Italy for mobile customers.

Huawei
on the acquisition of the UK based Internet of Things firm Neul Limited.

MTGx
on the acquisition of a 51% stake in Zoomin.TV, one of the world’s largest multi-channel networks (MCNs) with more than two billion monthly video views and 100 million subscribers worldwide on YouTube.
Groupe Figaro
on the acquisition of French digital media group CCM Benchmark.

Baidu, Inc.
the leading Chinese language internet search provider, in connection with its strategic investments in Bitauto Holdings Limited, a leading provider of internet content and marketing services for China's fast-growing automotive industry, and Yixin Capital Limited, a subsidiary of Bitauto primarily engaged in e-commerce-related automotive financing platform business.

Qualcomm
on its USD47bn acquisition of NXP Semiconductor through a tender offer on all issued and outstanding shares.

Naspers
on the USD3.25bn disposal of Allegro Group, the no. 1 e-commerce platform in eastern Europe with more than 14 million monthly users, to Cinven, Permira and Mid Europa.

An interested party (as supplier to the defendants)
on the UK patent infringement action brought by Unwired Planet against Samsung, Huawei and Google.

A leading U.S. computer hardware manufacturer
on policy issues relating to the draft Rules of Procedure for the Unified Patents Court (UPC), as well as drafting a submission to the UPC Preparatory Committee on the same.

Tripadvisor
the world’s largest travel community, on its sale of Kuxun, a Beijing based online travel business, to Meltuan, a prominent Chinese consumer group-buying platform, as part of TripAdvisor’s strategy to reshape its China business.

Google
on the rules and restrictions applicable to atypical worker relationships in 72 countries.

IHS
on the acquisition of 1,228 mobile network towers in Rwanda and Zambia, 9,000 towers in Nigeria from MTN, and on the acquisition of 2,136 telecoms towers from Etisalat Nigeria, for a total of over USD3bn.

Nintendo
on the definition and enforcement of all aspects of its anti-piracy policy in France, notably in its efforts to prohibit the sale of devices (known as “Linkers”) designed to circumvent the technical measures protecting Nintendo DS and Wii consoles.

Deutsche Börse Group
on its investment in Digital Asset Holdings, a venture-stage financial technology company developing block chain technology to support recording and settling financial transactions

Crown Castle Australia
(a subsidiary of the NYSE listed Crown Castle International Corp) on a 15 year deal with SingTel Optus Mobile for access to Crown Castle’s portfolio of 2,000 communications sites around Australia, for committed licence fees of over AUD1.3bn.

WPP
on its recommended joint takeover offer of Chime Communications.

Sungard Data Systems Inc
on the sale of its retail banking software business, by way of a share sale of its wholly-owned subsidiary SunGard Ambit Singapore Pte Ltd, to Silverlake Axis Ltd, a leading provider of digital economy solutions and services, listed on the Singapore Stock Exchange.

SAP
on the acquisition of the French company Multiposting, a European leader in e-recruitment solutions.

Axiata Group Berhad
one of Asia’s largest telecommunications companies, on the merger of its Bangladesh subsidiary, Robi Axiata, with Airtel Bangladesh, the Bangladesh subsidiary of Bharti Airtel, a leading India headquartered global telecommunications company.

Berenberg, J.P. Morgan and Morgan Stanley
on the capital increase of Rocket Internet AG raising EUR588m gross proceeds through a private placement by means of an accelerated book building process.

Liberty Global
on its GBP31bn joint venture with Telefónica to merge Virgin Media and O2’s fixed, broadband and mobile businesses in the UK.

WPP
on the USD3.1bn sale of a 60% stake in Kantar to Bain Capital.

Ping An Group and Ping An Overseas Holdings
together with another investor, on the acquisition of a controlling interest in iTutorGroup.

ATP Media
the global sales, broadcast production and distribution arm of ATP Tour, on energy reporting obligations in connection with the Streamlined Energy and Carbon Reporting (SECR) regime.

Discovery Capital
on its secondary acquisition of shares in Tencent Music, the largest music streaming company in China, from BOCOM.
Team contacts

Filip Van Elsen
Head of TMT Sector
Partner – Corporate
Belgium
Tel +32 3 287 7327
filip.vanelsen@allenovery.com

Tom Levine
Head of Telecoms Sector
Partner – Corporate
UK
Tel +44 20 3088 3114
tom.levine@allenovery.com

Antonio Bavasso
Head of Media Sector
Partner – Antitrust
UK
Tel +44 20 3088 2428
antonio.bavasso@allenovery.com

Rose Hall
Business Development
UK
Tel +44 20 3088 3618
rose.hall@allenovery.com

Mark Heaney
Partner – IP litigation
UK
Tel +44 20 3088 2914
mark.heaney@allenovery.com

Neville Cordell
Partner – IP Litigation
UK
Tel +44 20 3088 2754
neville.cordell@allenovery.com

Jan Ebersohl
Partner – IP litigation
Germany
Tel +49 89 71043 3140
jan.ebersohl@allenovery.com

Lawson Caisley
Partner – Dispute Resolution
UK
Tel +44 20 3088 2787
lawson.caisley@allenovery.com

Peter Eijsvoogel
Partner – Regulatory and Dispute Resolution
The Netherlands
Tel +31 20 674 1235
peter.eijsvoogel@allenovery.com

Sarah Henchoz
Partner – Employment
UK
Tel +44 20 3088 4810
sarah.henchoz@allenovery.com

Laurie-Anne Ancenys
Counsel – Corporate
France
Tel +33 1 40 06 53 42
laurie-anne.ancenys@allenovery.com

Tom Butcher
Partner – Corporate
Abu Dhabi
Tel +971 2 418 0414
tom.butcher@allenovery.com

Lawson Caisley
Partner – Dispute Resolution
UK
Tel +44 20 3088 2787
lawson.caisley@allenovery.com

Neville Cordell
Partner – IP Litigation
UK
Tel +44 20 3088 2754
neville.cordell@allenovery.com

Jan Ebersohl
Partner – IP litigation
Germany
Tel +49 89 71043 3140
jan.ebersohl@allenovery.com

Peter Eijsvoogel
Partner – Regulatory and Dispute Resolution
The Netherlands
Tel +31 20 674 1235
peter.eijsvoogel@allenovery.com

Mark Heaney
Partner – IP litigation
UK
Tel +44 20 3088 2914
mark.heaney@allenovery.com

Sarah Henchoz
Partner – Employment
UK
Tel +44 20 3088 4810
sarah.henchoz@allenovery.com
Allen & Overy is an international legal practice with approximately 5,500 people, including some 550 partners, working in over 40 offices worldwide. **Allen & Overy** means Allen & Overy LLP and/or its affiliated undertakings. Allen & Overy LLP is a limited liability partnership registered in England and Wales with registered number OC306763. Allen & Overy (Holdings) Limited is a limited company registered in England and Wales with registered number 07462870. Allen & Overy LLP and Allen & Overy (Holdings) Limited are authorised and regulated by the Solicitors Regulation Authority of England and Wales.

The term **partner** is used to refer to a member of Allen & Overy LLP or a director of Allen & Overy (Holdings) Limited or, in either case, an employee or consultant with equivalent standing and qualifications or an individual with equivalent status in one of Allen & Overy LLP’s affiliated undertakings. A list of the members of Allen & Overy LLP and of the non-members who are designated as partners, and a list of the directors of Allen & Overy (Holdings) Limited, is open to inspection at our registered office at One Bishops Square, London E1 6AD.