

# ALLEN & OVERY

## Food, Beverage and Restaurant Technology

Our team is an industry leader in representing the world's most ambitious restaurateurs, brands and investment funds on their food, beverage and restaurant technology M&A activity. We provide strategic, sophisticated advice tailored specifically to restaurant hospitality and restaurant tech, as well as luxury food and beverage brands, distributors and retailers.

Our experience is coupled with a market-leading private equity, corporate finance and securities law practice that is **truly global in scope**, making our service offering unique among the world's top law firms. Because of this, we are the chosen legal partner of high-profile restaurateurs, luxury consumer brands, and numerous investment funds active in the space.

We advise the hospitality industry across the entire spectrum of M&A transactions. Our work often crosses multiple jurisdictions and involves our leading specialists in areas such as employment, finance and restructuring. Our approach is commercial, our perspective is global, and our advice is always focused on solutions.

“They provide high-quality, proactive legal advice and solutions that are balanced and take into account business objectives.”

*Chambers USA, M&A*



## Experience Highlights

### Resy Network

**Enlightened Hospitality Investments (EHI)**, the fund led by famed restaurateur Danny Meyer, on its equity investment in Resy Network, a hospitality-focused reservations platform, and the subsequent sale of the business to American Express Travel Related Services Company.

### BentoBox

**EHI** on its investment in BentoBox, which designs websites, including online-ordering platforms, and other online revenue-generating tools for restaurants.

### Joe Coffee

**EHI** on its equity investment in Joe Coffee, a New York-based coffee chain.

### Coffee Bean & Tea Leaf

**Jollibee** on its investment in International Coffee & Tea, LLC, which owns and operates the Coffee Bean & Tea Leaf international chain of coffee stores and franchises.

### Majestic Wine

on the disposal of its retail and commercial business to Fortress Investment Group.

### Confidential privately-held London restaurant Group

on the potential financing of a portfolio of restaurants.

### Kroger

**Euro Garages Limited Group** on the USD2.15bn acquisition of the convenience store business unit from Kroger, and the establishment of its North American headquarters.

### Cumberland Farms

**Euro Garages Limited Group** on the acquisition of Cumberland Farms, which operates approximately 600 convenience retail stores and fuel stations across the U.S.

### Anthony's Goods/Acetum group

**Associated British Foods (ABF)** on its acquisition of Anthony's Goods, a leading digital-native brand in the natural and organic food space, and on the acquisition of Acetum group, the leading Italian producer of Balsamic Vinegar of Modena from PE firm Clessidra SGR.

### Quorn Foods

**Exponent Private Equity** on the sale of Quorn Foods, the international meat alternatives business, to Philippines-based Monde Nissin.

### Ibersnacks

**Apax Partners** and **Europe Snacks** on the acquisition of Grupo Ibersnacks in order to become the leading European manufacturer of private label savory snacks.

### Dutch Bakery

**Egeria**, a major food investor, on its acquisition of Dutch Bakery from Standard Investment.

### East End Foods

**Exponent Private Equity** on its acquisition of East End Foods, a UK supplier of Indian foods.

### Italmill

**AB Mauri Italy** on its acquisition of restaurant supplier Italmill, which produces innovative semi-finished pizza doughs, breads and pastries.

### Agram

**Crop's NV**, the producer of "field-to-fork" frozen vegetables, on its acquisition of Agram, the Polish frozen fruit and vegetable producer.

### MEC3 Gelato

**The Riverside Company** on the sale of Optima S.r.l., known by the brand name MEC3, the innovative Italian producer of ingredients and semi-finished products for artisanal gelato and pastries, to Charterhouse Capital Partners.

### Pernod Ricard

on its investments in Japanese firm Number One Drinks Limited, which produces and distributes the Ki No Bi brand gin; and Italicus Ltd., the London-based distributor of the Italicus brand premium bergamot-infused aperitivo.

### Merry Edwards Winery

**Louis Roederer**, the French Champagne house, on its acquisition of Merry Edwards Winery, one of the most prominent California Pinot Noir producers, including its six vineyards.

### Campari Group

on its EUR80 million sale of Lemonsoda and related brands to Royal Unibrew. The sale included the Crodo manufacturing and bottling facility and a multi-year manufacturing agreement.

### Loch Lomond Distillers Group

**Exponent Private Equity** on the sale of the Loch Lomond Distillers Group to Hillhouse Capital Management.

### Meadow Foods

**Exponent Private Equity** on its acquisition of the UK's leading independent dairy from Paine Schwartz Partners and management.

### La Galvanina

**The Riverside Company** on the acquisition of La Galvanina, an Italian producer of premium brand mineral water and organic soft drinks.

### Swinkels Family Brewers

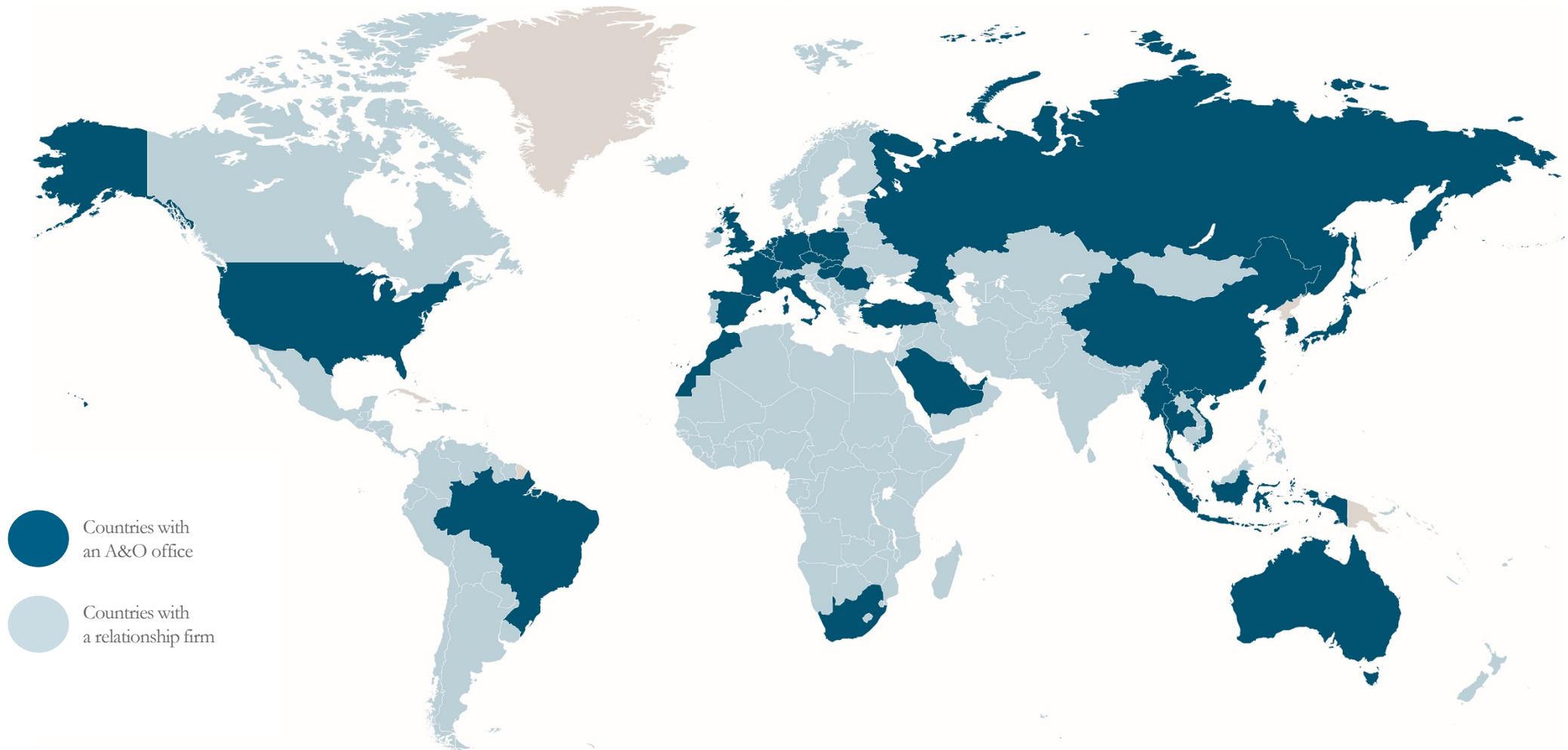
and their subsidiary Habesha on an investment by the IFC to expand Habesha's brewery in Ethiopia.

### Birra Peroni

**Asahi Group Holdings** on its EUR2.5 billion acquisition of Italy's most famous brewer Birra Peroni, as part of its wider cross-border deal to acquire Grolsch and Meantime from AB InBev.

# Unmatched Global Coverage

We have offices in **44 locations** covering **31 jurisdictions**, the largest network of any **Global Elite law firm**. We also have close relationships with an international network of over 100 relationship firms. This guarantees a consistency in approach, uniformly high standards and access to the best local-law expertise.



**In total, our network gives clients access to 99% of the world's economy.**