

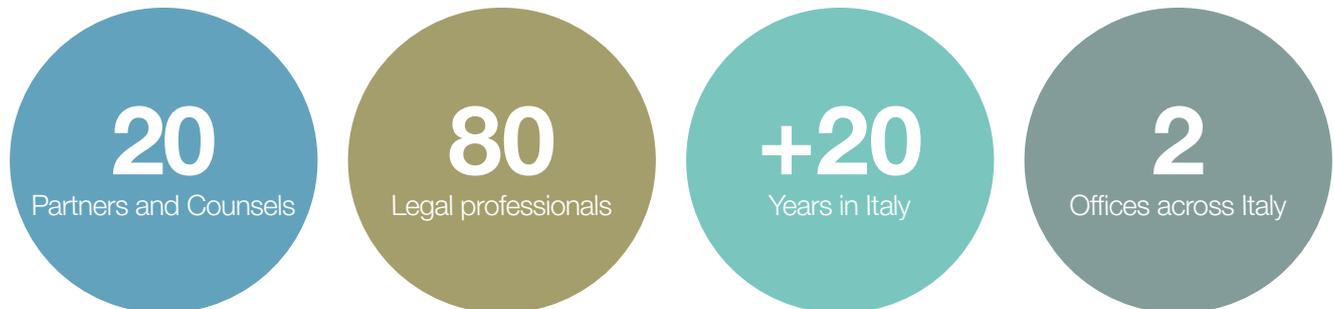
ALLEN & OVERY



Milan and Rome

Europe | 2020

A&O in Italy



For more than 20 years Allen & Overy has been one of Italy’s premier legal practices, offering domestic and cross-border legal services to the world’s leading corporations and financial institutions. Based in Milan and Rome, our lawyers have an in-depth knowledge of the local market and its related dynamics and players, and are able to combine that with our international reach and sector expertise.

Our lawyers in Italy, many of whom are qualified to practise in multiple jurisdictions (including England and New York), work closely with our truly global network of more than 40 offices. With independent relationship firms in more than 100 jurisdictions where we do not have an office, we have an unparalleled global reach. In this way we are able to deliver high quality advice in 99% of the world’s economies.

Our clients are at the heart of everything we do: central to our strategy, culture and the way in which we deliver our advice. While each client is unique, our standards of high-quality work are universal in every one of our offices. More than legal advisers, we aim to become strategic business partners for our clients. We also plan seminars and training on law topics to address and help them on key legal issues.

“A&O provides integrated advice, drawing on all the firm’s relevant practice groups and global offices, so as to offer its clients comprehensive guidance and innovative solutions on local, cross-border and global matters.”

Legal500 EMEA 2020 (Italy)

Our experience

Banking & Finance

Helping people to achieve their potential

With market-leading Italian and international banking and finance lawyers who operate as an integrated team on Italian, English and international transactions, we advise both lenders and borrowers across the full range of financial products including general lending, high yield, leveraged finance, project finance, asset finance, real estate finance, restructuring, securitisation and non-performing loan (NPL) transactions.

In light of recent market conditions, we continue to develop innovative solutions for our clients, often incorporating complex financing techniques that lead the industry or are 'first-of-a-kind'.

“Excellent hard skills, prompt replies and ability to manage the customer’s needs.”

Chambers Europe 2020
(Banking & Finance: Italy)

Corporate

Entrepreneurial spirit and energy

Recognised as a leading adviser on M&A and other corporate transactions by league tables, we advise across the broad spectrum of corporate work including domestic and cross-border M&A, private equity, joint ventures, corporate governance and restructuring of distressed and insolvent companies, as well as outsourcing.

We are fully integrated with Allen & Overy’s international team and the majority of our transactions have a multi-jurisdictional focus. Strong teamwork, efficient working practices and uniform approaches enable us to manage cross-border deals effectively and seamlessly.

“It is a one-stop-shop – when clients need something executed to perfection, this is the firm to go to.”

Legal500 EMEA 2020
(Corporate/M&A: Italy)

ICM

Excellence in everyone and everything

With a dominant position in the Italian capital markets scenario, we advise on the full spectrum of debt capital markets products including: standalone, convertible, exchangeable and equity-linked bonds; regulatory capital instruments; the establishment and maintenance of domestic and international debt, structured security, commercial paper and certificates of deposit programmes (including issues thereunder) and liability management exercises.

Recognised for our leading derivatives and financial services regulatory practice, we also advise on securitisation and covered bonds transactions and are at the forefront of the growing European and Italian private placement market.

“Very focused, always updated about the most recent change in legislation, reliable and efficient.”

IFLR1000 2020
(Capital Markets: Italy)



Litigation

Adding value for our clients

Our team has in-depth experience in handling complex domestic and multi-jurisdictional contentious matters in a variety of areas including, among others, finance, corporate and commercial litigation, restructuring and insolvency, energy disputes, regulatory investigations and international arbitrations.

We regularly work with colleagues from the worldwide network and independent local counsel to handle global disputes guaranteeing uniformly high standards. Our Italian team has gained an enviable reputation for the quality of the work undertaken and its international focus.

“Excellent advice, trusted advisers, very user-friendly, excellent experience in the Italian legal market.”

Legal500 EMEA 2020
(Dispute Resolution: Italy)



Tax

Dedication to our clients

We offer a wide range of tailored tax advisory services across different sectors and industries, whether on a standalone basis or in the context of transactions. Our team consists of professionals who continually deepen their expertise and are at the forefront of tax and accounting regulations.

We advise on accounting issues in order to comply with the strict interconnection between tax and accounting in Italy. Our clients can benefit from our experience in leading disputes before tax courts and representing clients in negotiations with tax authorities.

“The team has great technical skills.”

Legal500 EMEA 2019
(Tax: Italy)

“It is one of the most outstanding firms here in Italy.”

Chambers Global 2019 (Italy)

“High level of professional skills, strong focus to deliver results and problem solving approach for the client and counterparties.”

IFLR1000 2020 (Italy)

“The international capabilities and expertise, as well as a timely and pragmatic approach to negotiation, make this law firm one of the best in class in the Italian market.”

Chambers Global 2020 (Italy)

Our Specialised Groups

Solutions-led advice

Depending on the nature of the transaction, we can call upon experts from our specialised groups, which are made up of integrated cross-practice teams of lawyers, to provide full-spectrum, cutting edge advice. Our multidisciplinary approach enables us to have a high degree of flexibility and in-depth knowledge of technical aspects of clients' transactions.

Our attitude is that of a partnership, working in collaboration with the client to develop the right solution and being flexible and competitive when it comes to fee arrangements.



“The practice stands out for its tailor-made approach and the work conducted by the lawyers is of a high standing.”

Legal500 EMEA
(Restructuring & Insolvency: Italy)

“Goal-oriented. Smart and professional. Able to make a reliable forecast of the result and success rate.”

Legal500 EMEA 2020
(Employment: Italy)

“They are at the same time highly experienced and flexible, being able to understand and meet the company’s needs.”

Legal500 EMEA 2020
(EU & Competition Law: Italy)

Key contacts



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GLOBAL PRESENCE

Allen & Overy is an international legal practice with approximately 5,500 people, including some 550 partners, working in over 40 offices worldwide.

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The term **partner** is used to refer to a member of Allen & Overy LLP or an employee or consultant with equivalent standing and qualifications. A list of the members of Allen & Overy LLP and of the non-members who are designated as partners is open to inspection at our registered office at One Bishops Square, London E1 6AD.

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