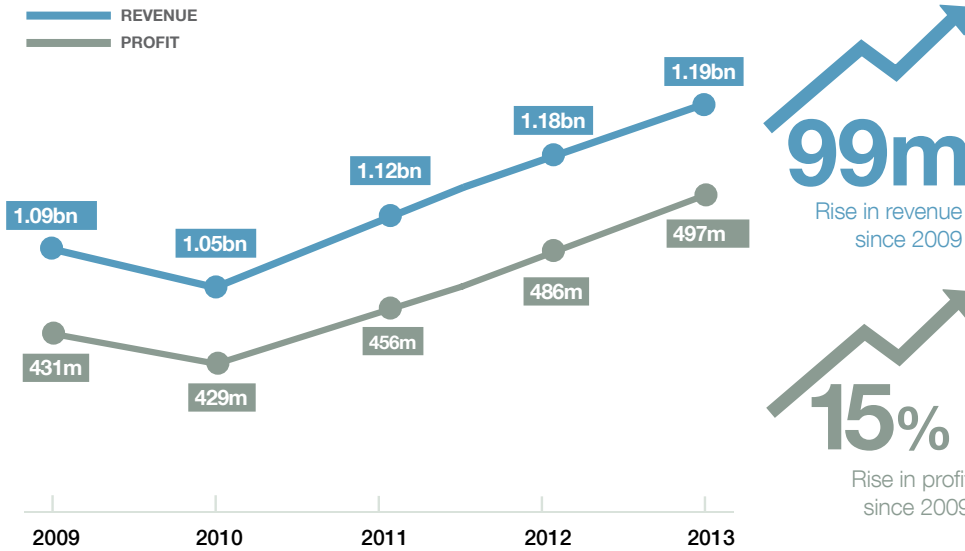


ALLEN & OVERY

ANNUAL RESULTS FACTSHEET: 2013

REVENUE AND PROFITS FOR THE LAST FIVE YEARS (GBP)



REVENUE FOR 2013

1.19bn

GBP

UP 0.6%

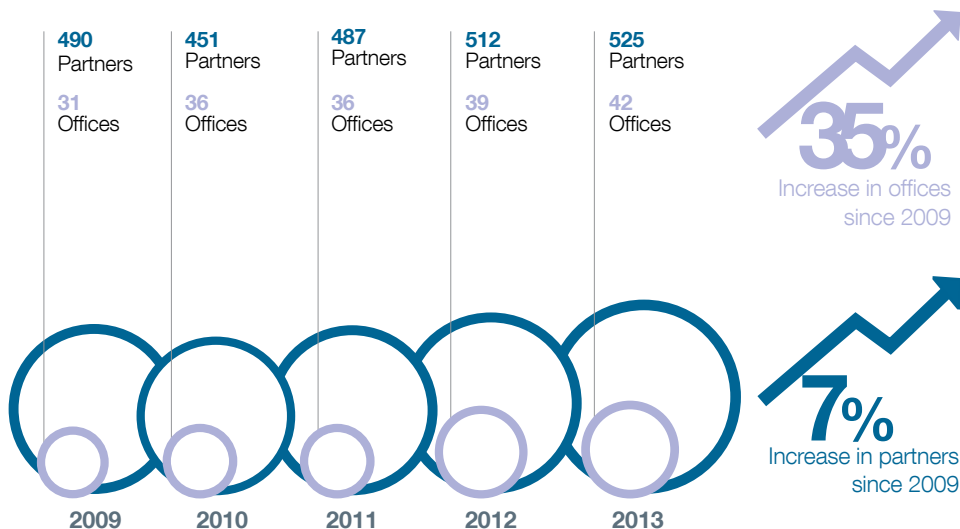
From 2012

PROFIT FOR 2013

497m

GBP

PARTNER/OFFICE NUMBERS FOR THE LAST FIVE YEARS



UP 2.2%

From 2012

GLOBAL REACH

19

Average number of countries in which we have worked for our top 50 clients

SELECTION OF KEY ACCOLADES

Most innovative law firm in Europe
FT Innovative Lawyers 2012

Corporate Team of the Year
The Lawyer Awards 2012

International Law Firm of the Year
IFLR Europe Awards 2013

Debt and Credit Team of the Year,
Restructuring/Bankruptcy Team of the Year
and Derivatives Team of the Year
Financial News Awards 2013

International Law Firm of the Year
Corporate Counsel Middle East Awards 2013

Germany Law Firm of the Year
Chambers Europe Awards 2013

Employer of choice in the legal sector
The Times Top 100 and the TARGETjobs National
Graduate Recruitment Awards 2013

Derivatives Law Firm of the Year
Risk Magazine Awards 2013

Law firm of the year, Law firm of the year for
employment, and Law firm of the year for insurance
JUVE Awards 2012

Law firm of the year for Oil & Gas,
Power, Transport and M&A
Infrastructure Journal awards 2013

Key deals and cases 2012/2013

ASIAPAC

[Emirates Airlines](#) on its 10 year global aviation commercial cooperation with Qantas

[China Development Bank](#) (Hong Kong) on its USD1bn senior debt facility to Alibaba Group, for the initial repurchase of shares from Yahoo!

[ING](#) on the sale of its Malaysian insurance business to pan-Asian life insurer AIA for USD1.7bn; and the subsequent sale of its Asia life insurance, general insurance, pension and financial planning units in Hong Kong and Macau, and life insurance operation in Thailand, to Pacific Century Group for USD2bn

CENTRAL & EASTERN EUROPE

[Barclays Bank](#), [BNP Paribas London](#) and [Raiffeisen Bank International](#) on the establishment of Raiffeisenbank's EUR5bn international covered bond programme and the first international issuance of covered bonds under this programme

[Hungarian Export-Import Bank](#) on the establishment of its EUR2bn medium term note programme (MTN)

MIDDLE EAST & AFRICA

[TAQA](#) and [Jorf Lasfar Energy Company 5&6](#) on the development and financing for the expansion of the Jorf Lasfar power plant in Morocco (USD1.4bn)

[Indorama group](#) on the development and financing of its USD1.2bn fertiliser plant and a pipeline project in Port Harcourt, Nigeria. This will be the largest fertiliser plant in Africa

[Aldar Properties](#) on its USD3bn merger with Sorouh Real Estate

[Saudi Electricity Company](#), the Gulf's largest utility company, on its USD2bn Rule 144A dual-series sukuk issue.

UK & WESTERN EUROPE

[The Dutch State](#) on the nationalisation of the bank/insurer SNS Reaal NV, involving the first-time expropriation of shares and subordinated debt (trading value approx EUR3.7bn), and representation of the Dutch State in the ensuing litigation

[ExxonMobil](#) on its USD3.2bn landmark alliance with Rosneft

[Deutsche Annington Immobilien Group](#) (DAIG) on the rescheduling of the EUR4.3bn German multi-family CMBS

[Novartis](#) in its successful patent battle with MedImmune (part of AstraZeneca) over Novartis's blockbuster drug Lucentis

[Hong Kong Exchanges and Clearing Limited](#) on its GBP1.388bn acquisition of The London Metal Exchange

[Dexia SA](#) on the restructuring of the Dexia group and the sale of Dexia Municipal Agency to Société de Financement Locale, the new bank owned by the French State, the Caisse des Dépôt et Consignations (CDC) and La Banque Postale (LBP)

[D.E Master Blenders](#) on its USD9.8bn pending public acquisition by a consortium led by Benckiser

US, LATAM & CANADA

[The Senior Creditor group](#) on the USD4.5bn financing of the Etileno XXI Petrochemical Project in Mexico

[Six Canadian banks](#) on the establishment of Canadian covered bond programmes

[Bank of China](#) in connection to a USD465.85m loan to an international joint venture led by India's Sahara Group to purchase The Plaza Hotel and The Dream Downtown Hotel, both luxury hotels in New York City