A leading global practice

Our best in class network of international offices covers Europe, Asia Pacific, the Middle East, North and South America and Africa. A&O’s international network comprises 44 offices in 31 countries – the largest footprint among the leading global law firms.

“They are an excellent team – they delivered first-class service and advice.”

Chambers UK 2017

“Impressive private equity team which… utilises its extensive office network to adeptly handle multi-jurisdictional deals.”

Chambers UK 2016

GLOBAL PRESENCE

NORTH AMERICA
New York
Washington, D.C.

CENTRAL & SOUTH AMERICA
São Paulo

* Associated office
** Cooperation office

EUROPE
Amsterdam
Antwerp
Barcelona
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Bratislava
Brussels
Bucharest*
Budapest
Düsseldorf
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Hamburg
Istanbul
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Rome
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AFRICA
Casablanca
Johannesburg

MIDDLE EAST
Abu Dhabi
Doha
Dubai
Riyadh**

ASIA PACIFIC
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Beijing
Hanoi
Ho Chi Minh City
Hong Kong
Jakarta*
Perth
Seoul
Shanghai
Singapore
Sydney
Tokyo
Yangon
Matching your needs

Market-leading private equity expertise

Dedicated Relationship Partners

Pan-European practice

Integrated leveraged finance offering

Transparent cost effective pricing

Ranked No. 1 for European buyouts and exits by deal count

MergerMarket M&A report 2016
Selected private equity experience

Allen & Overy’s global private equity teams regularly advise the most prominent sponsor firms on all forms of private equity transactions including buyouts, exits, portfolio restructurings and secondaries. We are able to tap a deep reservoir of transactional experience to provide high quality and pragmatic advice on complex cross-border transactions.

Our sector expertise allows us to bring real industry insight and experience to sponsors.

Recent deal highlights include advising:

**SAFETYKLEEN EUROPE**

- **2017**
- **Apax Partners** on the acquisition of surface treatment and chemical application provider Safetykleen Europe from Warburg Pincus.

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**THE SCOTTS MIRACLE-GRO COMPANY**

- **2017**
- **Exponent Private Equity** on its binding and irrevocable offer to The Scotts Miracle-Gro Company (“SMG”), the world’s leading marketer of branded consumer products for lawn and garden care, to purchase SMG’s European and Australian operations.

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**CORIALIS**

- **2017**
- **CVC Capital Partners** on the EUR1 billion acquisition of Corialis, a leading European supplier of aluminium profile systems for windows, doors, sliding elements, roof systems and conservatories with activities in Belgium, France, the UK and Poland, from Advent International.

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**ZODIAC**

- **2016**
- **The Carlyle Group** on the disposal of the Zodiac Pool Group, a leading swimming pool and spa cleaning product manufacturer, to Rhone Capital.

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**LABCO, SYNLABS AND E RESEARCH TECHNOLOGIES**

- **2016**
- **Novo A/S** on its GBP213 million investment in Ephios Topco, a holding company set up by Cinven Partners to invest in two multinational laboratory companies, Labco and Synlabs and its joint acquisition with Nordic Capital of E Research Technologies.

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**FONCIA AND AMSPEC**

- **2016**
- **CDPQ** on its investments in Foncia, a French property management company, and Amspec, a US oil and gas chemical company.
GE CAPITAL’S COMMERCIAL LENDING AND LEASING BUSINESS

2016

AIMCo on the sale of its 50% stake in Autopista Central de Chile, a Santiago-based toll road asset, to Abertis Infraestructuras SA for EUR948m.

Buyer

AUTOPISTA CENTRAL DE CHILE

2016

3i and Deutsche Asset Management on its acquisition of TCR, a European airport handling equipment leasing business.

Buyer

TCR

2016

R+R ICE CREAM

2016

3i Group plc on the USD985m sale of Element Materials Technology, an operator of laboratories for materials testing and product qualification in the aerospace, defense and energy industries to Bridgepoint.

Seller

ELEMENT MATERIALS TECHNOLOGY

2015

PAI Partners and R+R Ice Cream on the joint venture between R+R Ice Cream and Nestlé to combine their worldwide ice cream businesses.

JV Partner

FINTRAX, QUORN AND PHOTOBOX

2015

Exponent Private Equity on the sale of the Fintrax Group to Eurazeo, on the sale of Quorn Foods to Philippines-based Monde Nissin and on the acquisition of the Photobox Group.

Seller/Buyer

ENVIRONMENTAL RESOURCES MANAGEMENT

2015

OMERS Private Equity and AIMCo on the acquisition of Environmental Resources Management (ERM), a leading global provider of environmental, health, safety, risk, social consulting and sustainability services from Charterhouse Capital Partners.

Buyer

BALTA GROUP

2015

A global private equity firm on the acquisition of Balta Group, Europe’s leading carpet and rug manufacturer, from Doughty Hanson & Co IV.

Buyer

A/S ADVENTURE AND SNOW + ROCK

2015

PAI Partners on the acquisition of A/S Adventure from Lion Capital and the Snow + Rock Group, a specialist outdoor sports retailer, from LGV Capital.

Buyer
Selected leveraged finance experience

Allen & Overy has a market-leading European leveraged finance practice (comprising an integrated high yield bonds and loans practice), which operates across all of the main European centres. Our practice is supported by pre-eminent Private Equity, Equity Capital Markets, Debt Capital Markets, Securitisation and Restructuring teams. This collective expertise combined with in-depth sector insights, makes us one of very few firms with the ability to advise on complex cross-border leveraged finance transactions across the full spectrum of the capital structure, as well as on all types of “crossover” and emerging markets loan and bond transactions.

Recent deal highlights include advising:

**BREITLING SA**

- **CVC** on the acquisition of an 80% stake in Breitling SA, a leading independent, family owned manufacturer of Swiss luxury watches.

**QINTERRA GROUP**

- **DNB Bank ASA, Danske Bank, Norwegian branch and Skandinaviska Enskilda Banken AB (publ)** in connection with the amendment and restatement financing for the Qinterra Group, specialists in intervention technology with operations in Norway.

**TRAVELEX**

- **J.P. Morgan, BAML, Deutsche Bank, Goldman Sachs and a global financial services group** on the offering by Travelex of EUR360m 8% senior secured notes due 2022 and GBP90m revolving credit facility.

**KCA DEUTAG**

- **KCA Deutag** on its offering of USD535m senior secured notes due 2022 and an amendment and restatement of its USD375m term loan and USD275m revolving credit facility agreement.

**CERBA HEALTHCARE**

- **BNP Paribas, Credit Suisse, Deutsche Bank AG, London Branch, J.P. Morgan and Natixis** in relation to the senior loan facilities in support of the acquisition by Partners Group and PSP Investments of Cerba HealthCare, a leading European operator of clinical pathology laboratories.

**ALLEGRO GROUP**

- **J.P. Morgan and PZU** on the acquisition by funds advised by Cinven, Permira and Mid Europa Partners of Allegro Group, the largest online marketplace and non-food shopping destination in Poland, from South-Africa based internet and entertainment group Naspers Limited.
**Cegal Group**

The Royal Bank of Canada and Natixis in relation to the EUR365m senior facilities in support of the acquisition by Silver Lake Group LLC of the Cegal Group, a French enterprise software provider.

**Arrangers**

**Perstorp Holding AB**

Perstorp Holding AB on the USD1.2bn four tranche cross-border bond offering in connection with the refinancing of Perstorp’s mezzanine loans and a revolving credit facility.

**Issuer**

**Parkdean Resorts**

Ares Management Limited on the GBP150m second lien facilities in support of the acquisition by Onex Partners of Parkdean Resorts, a UK-based holiday park operator.

**Second lien lenders**

**Intralot**

Intralot on its offering of EUR250m 6.75% senior notes due 2021.

**Sponsor**

**MasMóvil Ibercom S.A.**

Providence Equity on the financing for MasMóvil Ibercom S.A. in relation to its acquisition of the Spanish telecoms businesses Xfera Moviles and Pepehone.

**Sponsor**

**upc and telenet**


**Facility agent/bookrunners**

**Kuoni Group**

Citigroup, J.P. Morgan, Deutsche Bank and a large UK bank on the senior facilities in support of the acquisition by EQT Partners of the Kuoni Group, a Swiss-based global travel and tourism company.

**Sponsor**
Primary UK contacts

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“Global practice co-chair Stephen Lloyd is an experienced practitioner who regularly works with private equity firms.”
Chambers UK 2017

Gordon Milne “provides an excellent client service” and “can navigate complex legal matters to deliver in tight deadlines”.
Chambers UK 2017

Karan Dinamani “hones in on the truly key issues”.
Legal 500 2016
Robin Harvey is hailed by sources as “very technically proficient”.
Chambers UK 2017

Timothy Polglase is hailed by sources as “very technically proficient”.
Chambers UK 2017
Kevin Muzilla is identified by peers as “technically gifted”.
Chambers UK 2017

Jeanette Cruz is “an exceptionally committed and very skilled lawyer”.
Chambers UK 2015

Jake Keaveny is listed as a Leading Individual.
Legal 500 UK 2016

Matthias Baudisch is described as “outstanding”.
Chambers UK 2016
GLOBAL PRESENCE

Allen & Overy is an international legal practice with approximately 5,400 people, including some 554 partners, working in 44 offices worldwide. Allen & Overy LLP or an affiliated undertaking has an office in each of:

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<tr>
<th>Abu Dhabi</th>
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Allen & Overy means Allen & Overy LLP and/or its affiliated undertakings. The term partner is used to refer to a member of Allen & Overy LLP or an employee or consultant with equivalent standing and qualifications or an individual with equivalent status in one of Allen & Overy LLP’s affiliated undertakings.

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