# ALLEN & OVERY



## Allen & Overy's Korea practice



#### BUILDING ON A LONG HISTORY

- With a long history of advising on many of the largest and most significant transactions in Korea, we set up an office in Seoul in 2015 to build further on 30 years' experience of operating in the market.
- Much of our work has been focused on helping Korean companies, public and quasi-sovereign bodies and financial institutions navigate the international legal and regulatory environment to do business abroad.
- In addition we have huge experience advising inbound investors into the market.

#### AN ON-THE-GROUND PRESENCE

- Our presence on the ground in Seoul means we can bring the full weight of our international network and our deep sector expertise to bear for Korean companies, financial institutions and for international investors contemplating making investments in Korea.
- It also means we can provide Korean language support in key areas like projects, capital markets, M&A, arbitration and intellectual property.
- We have deal execution capability on the ground in Seoul – our team in Seoul consists of experienced project finance lawyers, many of them being fluent Korean speakers. In addition to our team on the ground in Seoul, we have a large global team of Korean speaking lawyers to assist clients on projects and other transactions as needed.

## CLOSE TIES WITH KOREAN EXPORT CREDIT AGENCIES

– A perfect complement to our strong ties with Korean corporates, a unique selling point of our Korean practice is our extensive experience working with the world's leading export credit agencies and multi-lateral agencies, and the banks involved in arranging export credit agency-backed financings.

For example, we are regular counsel to The Export-Import Bank of Korea and Korea Trade Insurance Corporation, two of the most active Korean export credit agencies, on many of their financings around the globe.

We are at the forefront of the development of the key sectors and industries globally where Korean corporations are active. In parallel, we have extensive experience of advising international investors on cross-border transactions into Korea.

Our Korea group advises across a broad range of practice areas, including:

- Antitrust
- Arbitration
- Asset finance
- Banking

- Capital markets
- General corporate
- Intellectual property
- M&A
- Project finance
- Restructuring

## Our experience



#### KEPCO AND COPA FUND

The acquisition of a 30 Mega Watt solar power plant located in Colorado, U.S.

#### PROSTAR CAPITAL

The USD510 million acquisition of Kyungnam Energy Co., Ltd., the largest independent, pure-play city gas distributor in Korea with an exclusive license to supply gas to nine cities/countries in Korea.

#### SHINHAN BANK

On the proposed acquisition of 30% interest in a bank in the Philippines.

#### STANDARD CHARTERED PLC

On the USD3.3 billion acquisition of Korea First Bank, the seventh largest nationwide commercial bank in South Korea, under the terms of the share purchase agreement with KFB Newbridge Holdings (Private) Limited, a company established to hold the investment of private equity investors in Korea First Bank.



## THE ECAS (INCLUDING KEXIM AND K-SURE) AND LENDERS

on the development and financing of the USD8bn Coral FLNG project to be moored in the Area 4 Coral South Offshore Basin, Mozambique.

## THE ECAS (INCLUDING KEXIM AND K-SURE) AND THE COMMERCIAL LENDERS

on the USD7.2bn financing of the Roy Hill mining, port and rail project in Australia.

#### GS E&C

As sponsor to the Cross River Rail PPP project in Australia.

#### SK E&S

All aspects of the development and financing of an LNG terminal and gas pipeline project in Sri Lanka employing an FSRU (ongoing).

## THE ECAS (INCLUDING KEXIM AND K-SURE) AND COMMERCIAL LENDERS

On the financing to be provided to Bahrain Petroleum Company (Bapco) for the purposes of financing its USD6bn refinery (ongoing).

## THE ECAS/MLAS (INCLUDING KEXIM) AND COMMERCIAL LENDERS

All aspects of the development and financing of the Nghi Son Refinery and Petrochemical Complex in Vietnam.

#### DAELIM INDUSTRIAL

All aspects of 50:50 joint venture with PTTGC of Thailand for a USD10bn petchem complex to be built in Ohio, U.S.







#### THE LENDERS

The **K-Sure** backed financing in connection with the construction of Kia Motor's manufacturing plant in Mexico.

#### THE MANDATED LEAD ARRANGERS

The **K-Sure** insured EUR180m loan to Hyundai Motor Manufacturing RUS LLC guaranteed by Hyundai Motor Company to finance the construction of a manufacturing plant in St. Petersburg, Russia, and the subsequent refinancing thereof.

#### THE LENDERS

The **K-Sure** insured USD40m financing to Mobis Georgia LLC guaranteed by Hyundai Mobis Co., Ltd. to finance the construction of a manufacturing plant in the State of Georgia, U.S.

#### THE LENDERS

The EUR45m **K-Sure** backed financing to WMU Bavaria GmbH, a German subsidiary of Sungwoo Hitech Co., Ltd.

#### THE LENDER

The USD80m **K-Sure** backed financing in connection with Kumho Tire's manufacturing plant in Georgia, U.S.

### KEXIM AND K-SURE AND THE TWENTY COMMERCIAL LENDERS

The financing of the Government of Turkmenistan's USD1.8bn ethane cracker and polyethylene plant in Kiyalny, Turkmenistan.



#### THE JOINT LEAD MANAGERS

Korean Reinsurance Company's issuance of a USD200m perpetual Tier 1 subordinated capital securities. This was the first offshore Tier 1 subordinated capital securities in the insurance sector in Korea.

#### DOOSAN INFRACORE

Doosan Infracore on its USD500m 3.25% senior capital securities. Unlike corporate hybrid securities issued by other Asian issuers, a credit enhancement in the form of put options to a special purpose vehicle and a loan facility from three Korean banks to fund the exercise of the put option was applied to these senior capital securities. This was the first cross-border corporate hybrid securities offering in Korea.

#### BNP PARIBAS, HSBC AND SCB

Note offering by Lotte Shopping Business Management (Hong Kong) Limited and guaranteed by The Export-Import Bank of Korea.







### A MAJOR KOREAN UTILITIES COMPANY

European manufacturer.

On ICC arbitration proceedings arising out of the construction of a power plant in the Middle East. Claims and counterclaims are valued in excess of USD150m.

#### A MAJOR KOREAN CONTRACTOR

An on-going USD125m UNCITRAL arbitration seated in Singapore arising out of the construction of a power plant in Bangladesh (UNCITRAL).

### A MAJOR KOREAN CONSTRUCTION COMPANY

An ICC dispute arising out of the construction of a thermal power plant in Vietnam.

"They have a long-standing connection to the Korean financial market."

Chambers & Partners, South Korea, 2018

"Allen & Overy has an excellent reputation in the project finance market and those who I worked with were all great lawyers.

Especially, its Seoul office has enough experienced project lawyers and they have strong capabilities for local support and project delivery as a core team."

Chambers & Partners, South Korea, 2018

"Good, strong Seoul-based team."

Asia Pacific Legal 500, South Korea, 2018

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#### GLOBAL PRESENCE

Allen & Overy is an international legal practice with approximately 5,400 people, including some 550 partners, working in over 40 offices worldwide. Allen & Overy LLP or an affiliated undertaking has an office in each of:

Bucharest (associated office) Abu Dhabi Singapore Hong Kong Munich Amsterdam Budapest New York Sydney Istanbul Antwerp Casablanca Jakarta (associated office) Paris Tokyo Dubai Johannesburg Perth Warsaw Bangkok Washington, D.C. Barcelona Düsseldorf London Prague Frankfurt Luxembourg Rome Beijing Yangon Belfast Hamburg Madrid São Paulo Bratislava Hanoi Milan Seoul

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The term **partner** is used to refer to a member of Allen & Overy LLP or an employee or consultant with equivalent standing and qualifications.

A list of the members of Allen & Overy LLP and of the non-members who are designated as partners is open to inspection at our registered office at One Bishops Square, London E1 6AD.

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